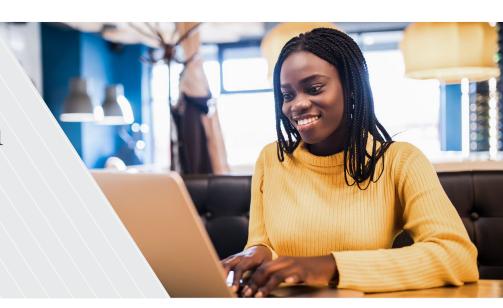




Health system finance

How margin supports mission



Health system finance: How margin supports mission helps you understand why health systems need a healthy financial margin to support their mission, the financial building blocks of margins, and the factors impacting their finances.

Course learning objectives: Understand the key factors affecting health systems' financial health, recognize revenue and cost sources, understand margin composition, and identify common strategies for financial improvement.

Course modules

01

How money moves through health systems

Module learning objectives

- Understand the financial challenges hospitals face today and why healthy margins are so important.
- Recognize how hospitals' financial struggles impact the quality of patient care and access to healthcare services.
- Differentiate between common types of hospitals and articulate how hospital structure can shape operational focus.
- Understand key terms related to hospital finance.

02

Revenues & costs: The building blocks of hospital margins

Module learning objectives

- Identify the components that make up the hospital margin equation.
- Understand the biggest sources of hospital revenue and costs.
- Learn how most hospital revenue comes from operations, primarily patient care services.
- Identify the three major factors that influence hospital revenue, as well as the key elements that make up a hospital's revenue streams.

03

Trends impacting hospital margins

Module learning objectives

- Identify the three key shifts site of care, payer mix, and case mix —
 that are reducing hospital revenue and understand how these shifts affect
 hospital profitability.
- Understand three major factors contributing to rising hospital costs, including workforce volatility, infrastructure shifts, and the rising cost of drugs and supplies.
- Understand three common strategies health systems employ to improve financial health.
- Articulate examples of how health systems approach margin management.

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655 New York Avenue NW, Washington DC 20001 | advisory.com

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